

**GROVE ECONOMIC DEVELOPMENT AUTHORITY
REGULAR MEETING
MONDAY, JANUARY 28, 2019
4:00 PM
MINUTES**

The Grove Economic Development Authority met in regular session on Monday, January 28, 2019 at 4:00 PM with Chairman, Ron Lay presiding. Member present were Ivan Devitt, Keith Martin, David Adzigian and Mike Lewandowski. Also present was General Manager, Bill Keefer; Assistant General Manager, Debbie Bottoroff and City Clerk, Bonnie Buzzard.

Adzigian made the motion to approve the minutes of the previous meeting. Seconded by Lewandowski. AYE: Devitt, Martin, Adzigian, Lewandowski and Lay. NAY: None. Motion carried.

Lewandowski made the motion to approve the purchase order register. Seconded by Martin. AYE: Devitt, Martin, Adzigian, Lewandowski and Lay. NAY: None. Motion carried.

Martin made the motion to approve the Sales Tax Incentive Agreement from Angela Goodman dba Sugar'd Spoon Bakery. Seconded by Devitt. AYE: Devitt, Martin, Adzigian, Lewandowski and Lay. NAY: None. Motion carried.

Martin made the motion to approve the Sales Tax Incentive Agreement with Bobby Hillegass dba Goodfella's Pizzeria. Seconded by Devitt. AYE: Devitt, Martin, Adzigian, Lewandowski and Lay. NAY: None. Motion carried.

GENERAL MANAGERS REPORT:

Keefer reported that he has attached in the packet the second quarter report of the Grove Area Chamber of Commerce Economic Development Service Report, and noted that Donnie Crain is present to answer any questions.

TRUSTEES REPORT:

Adzigian reported that recently Wildwood Farms residents experienced some dirt water issues, and upon called the Grove Police Department, and them notifying the GMSA on-call technician the situation was resolved within a days' time. Adzigian expressed thanks to the GMSA crews.

At 4:30 PM Lay opened the meeting for discussion with respect to a Work Session with the Grove City Council in regards to the Economic Development Strategic Plan. Members present for the City Council were Josh McElhaney, Don Nielsen, Marty Dyer, Ivan Devitt and Mayor, Ed Trumbull. Keefer reported last fall the City Council and GEDA approved an Economic Development Strategy plan for the Grove Area Chamber of Commerce to delegate. Keefer turned the floor over to Executive Director, Donnie Crain for presentation of his goals of identifying and prioritizing several strategies for the fiscal year. Crain addressed the floor with his proposed presentation:

1) Targeted Sectors

- a) Tourism
- b) Retirement & relocation

- c) Retail
- d) Healthcare
- e) Aviation / aerospace

2) General Strategy – Considerations

- a) Existing business retention & expansion efforts
- b) New business & Industry Recruitment efforts
- c) Develop Product for targeted sectors
- d) Workforce Development
- e) Marketing & Communications
- f) Quality of Place
- g) Economic Development Partnerships

3) Proposed Way Ahead – Year 1 Strategies / Action Items

- a) Tourism seek procure new tourist attractions / amenities to expand appeal of Grove to visitor markets (attract visitors)
 - Grand Lake Queen Riverboat
 - Cherokee Queen Riverboat Museum
 - Other Attractions, Visitor draws
- b) Seek, procure additional lodging in Grove (retain visitors)
 - Actively recruit, assist interested developers of lodging properties
- c) Aviation & Aerospace
 - Expansions
 - Outside Investments
- d) Retirement & relocation
 - Pursue City of Grove’s designation as an American Area Retirement Community (AARC) seal of approval
 - On-going business expansion & retention efforts
 - On-going business recruitment efforts
 - On-going Economic Development Partnership efforts

Crain’s presentation lasted for approximately 45 minutes, then at which time he entertained questions, comments and concerns from the Council, GEDA Board and Staff. Crain added that he will be distributing updated quarterly reports to the Board and Council. Martin made the motion to approve the Economic Development Strategy as prioritized and presented by Crain. Seconded by Adzigian. AYE: Devitt, Martin, Adzigian, Lewandowski and Lay. NAY: None. Motion carried.

At 5:30 PM Devitt made the motion to adjourn. Seconded by Lewandowski. AYE: Devitt, Martin, Adzigian, Lewandowski and Lay. NAY: None. Motion carried.